

The right hire is more important than ever.

So is the right background check.



The CSI Personal Profile. The most cost-effective way to get a true picture of the person you might hire.

The hiring, training and firing costs associated with a bad hire are high. Yet low-cost, cursory background checks do little to reveal the misrepresentation and non-disclosure that can result in a bad hire. What's more, they can leave employers vulnerable to EEOC, FTC and other federal agency employment tripwires. CSI gives you a cost-effective alternative.

Get a true picture of your prospective hire.

To find the truth you must dig deep -- an ability that no computer and few clerical people possess. A CSI Personal Profile is performed by a skilled, professional investigator. The differences are important.

- First, we guarantee a subject match, and account for aliases and maiden names. We confirm data and evaluate the source.
- Second, data is a starting point, not the end point. CSI background investigators go where the data leads them. To multiple jurisdictions. To the street, the courthouse, and investigative interviews if needed.
- Finally, we deliver a user-friendly report with crisp, summarized analysis and recommendations, plus the process and logic behind them -- the true picture you need to hire with confidence.

CSI PERSONAL PROFILES

A Deeper Level of Human Capital Due Diligence

- Pre-Employment
- Executive Background
- Board of Directors
- Financial Due Diligence
- M&A Due Diligence

Be cost-effective Protect your interests

CSI Personal Profiles (continued)

Customized and cost-effective.

There is no substitute for a thorough background check to provide the facts you need to hire with confidence. With CSI, you can implement a standard process of thorough background screening that is cost-effective.

CSI background investigators identify your goals and needs, explain the options, and customize a background package that is as thorough as your unique situation warrants. They're expert professionals with a broad range of skills, and full investigative resources at their disposal to efficiently find and deliver the facts that matter.

Thorough and accurate to reduce or avoid legal liability.

A cursory background check can leave employers vulnerable to more than the cost of a bad hire. EEOC actions and negligent hiring claims pose a real risk. When it comes to background checks, the underlying legal message is clear: make sure it's thorough and accurate.

CSI background investigations are not only thorough and accurate, but supported and overseen by CSI in-house legal counsel to help protect your interests. We know where the ever-changing legal line is with regard to background checks, and make sure that you're on the right side of it.



The evolution of a better investigative firm

The hard-to-get information you need to make decisions, win cases and protect your interests – is out there. The question is: Can you get it – quickly, reliably, costeffectively?

CSI is a unique investigative model that makes expert investigation more accessible than ever before. We deliver key facts that give our clients an actionable advantage in a wide range of situations.

Case Facts

Major background screener fails to ensure accuracy.

In August 2012, a major background screening provider agreed to pay \$2.6 million to settle Federal Trade Commission allegations that it violated the Fair Credit Reporting Act by failing to use reasonable procedures to ensure the accuracy of the information it was selling.

It's a more enhanced type of investigation. And their reports are very helpful: user-friendly and summarized so the issues rise to the forefront and we don't have to spend time figuring it out.

> Dan DeSantis, Managing Partner Linsalata Capital

